

Section C

Predict Your Fortune Game

PREDICT YOUR FORTUNE

A game of skill and chance

**1 - First Prize:
\$300**



2 - Second Prizes: Day on the Bay for 4

Aboard Vanguard's 40' luxury sloop – "Done Deal"



3- Third Prizes: 2 Bottles Each

Markham Vineyards Cabernet Sauvignon & Sauvignon Blanc



Instructions:

1. Predict the sale price and close of escrow for this home.
2. Write your answers on the back of your business card
3. Drop the card in the bowl on the dining room table.

Rules:

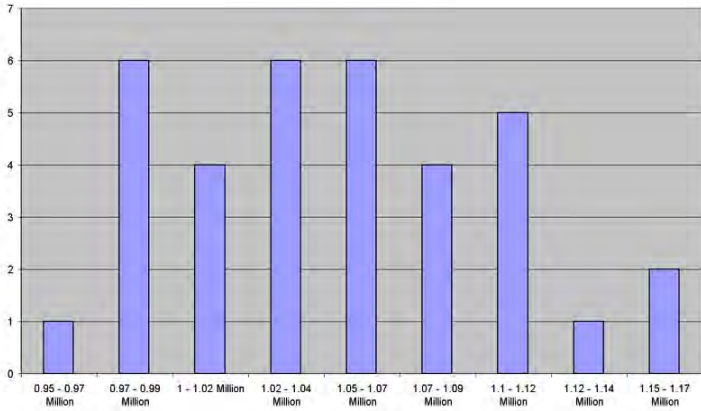
1. The winners will be selected by the closest estimate under the purchase price net of credits.
2. Ties will be broken by the closest estimate of COE.
3. Further ties will be broken by the best poker hand from your business card phone number excluding area codes and extensions. 1st number listed top to bottom right to left. Zeros count as tens. (e.g., 579-1190 = 2 pair, 744-9400 = full house, 283-3330 = 4 of a kind.)
4. We will award One 1st Prize, Two second prizes, and Three third prizes.

Tell your friends back at the office. All agents can participate by previewing & leaving an estimate on their cards placed on the dining room table, or FAX estimates to Kevin Murray 279-1191. Let's have some fun.

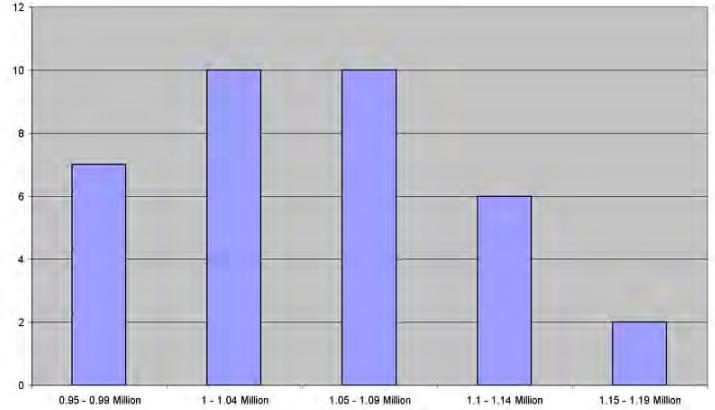
Predict Your Fortune – Sample Results

Vanguard Real Estate Group

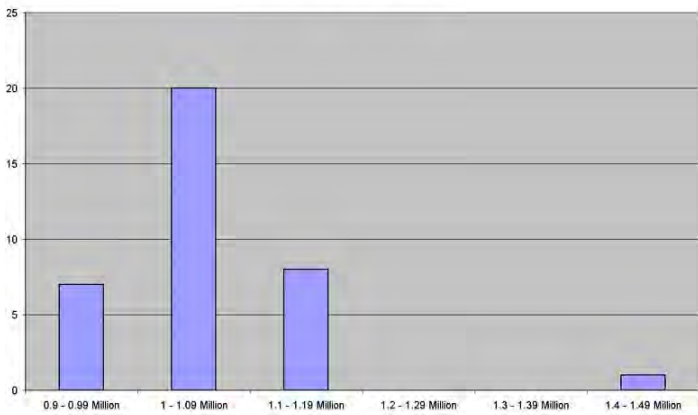
Brokers Tour Game Results
Sales Price by \$25k Groupings



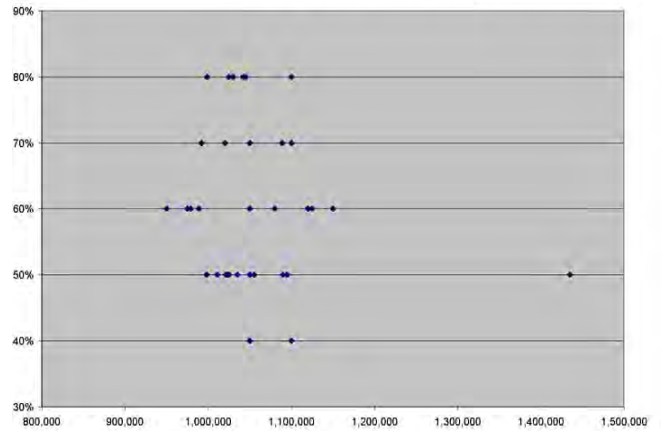
Brokers Tour Game Results
Sales Price by 50k Groupings



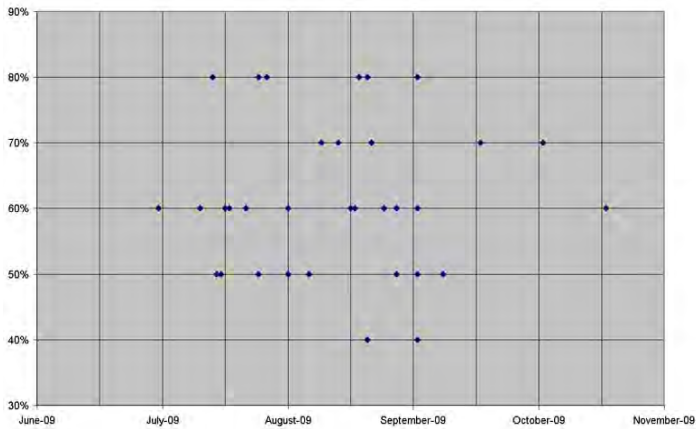
Broker Tour Game Results
Sales Price by \$100k Groupings



Sales Price by Source Credibility Ranking



COE Date by Source Credibility Ranking



Projected Closing Dates by Month

